

RESERVOIR COMMITTEE AGENDA ITEM 2.2 NEGOTIATION APPROACH

JUNE 2020



Purpose

- Identify an effective and efficient negotiation process
- Include policy and technical input from members
- Identify clear roles and responsibilities for all involved

Roles

- Lead Negotiator
 - Executive Director or designee
 - Supported by Negotiations Team, Integration and Service Area providers
 - Determines parameters and principles
 - Responsible to RC and AB to achieve parameters and principles
 - Empowered to lead and manage the negotiations
- RC & AB
 - Policy level oversight
 - Approve parameters and principles
- RC and AB define the parameters and principles that set “what” the Lead Negotiator must accomplish
- Lead Negotiator determines “how” to accomplish

Member Involvement

- Negotiation Team
 - Includes 2 to 4 RC and/or AB members assigned by the appropriate Work Group chair
 - Should be balanced representation of interests
 - Provides technical, policy, and strategy input to Lead Negotiator
 - Represent interest of Sites Project and Sites members as a whole
- Executive level relationship should be fostered between RC and AB members and agency political appointees to assist negotiations

Applicability

- Applies to environmental planning, permitting and operations permits and agreements
- Examples:
 - Federal and State ESA
 - National Historic Preservation Act (Section 106)
 - Clean Water Act
 - Water right permit
 - Operations plans with Reclamation and DWR
 - Use of facility agreements with TCCA and GCID
 - DFW for Prop 1 environmental benefits